



## CAPABILITY STATEMENT

### GENERAL INFORMATION

Company Name: Demand Lighting  
DUNS Number: 079132202  
CAGE Code: 73ZY5

### NAICS

- ☞ **335122** – Commercial Lighting fixture manufacturing
- ☞ **335129** – Other Lighting equipment manufacturing
- ☞ **335121** – Residential Lighting fixture manufacturing
- ☞ **335110** – Lamp bulb and part manufacturing

### CERTIFICATIONS

- ☞ WBENC - exp: 12/08/2016
- ☞ TX HUB - exp: 3/27/2017
- ☞ SDB - exp: 3/27/2017
- ☞ DBE - exp: 3/27/2017
- ☞ Airport Concession - exp: 3/27/2017

### CONTACT INFORMATION

[www.demandlighting.com](http://www.demandlighting.com)

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## Our Mission

Demand Lighting is a manufacturer-direct national supplier of affordable high quality LED lighting solutions. We target project based solutions for end users and installers in the B2B and B2G markets to help reduce the energy consumption across the US.

- Manufacturer Direct Value
- Highest Quality in the Industry
- Commercial and Industrial Grade Products
- Green Initiative

## What sets Demand Lighting Apart?

Our business model specializes in providing the highest quality LED lighting products directly to our end users, which results in unprecedented product life ratings and significantly faster ROI's

- Manufacturer-direct value
- Highest quality in the industry
- Commercial and industrial grade products
- Green Initiative

## How we can help

LEDs provide a 50-70% lighting cost savings solution. Demand Lighting's cost structure provides 30% reduced product costs due to our direct business model.

- Reduce Energy Consumption; Save Money
- Reduce Product Costs; Save Money

## Current and Past Projects

- TX Independent School District
- Hospital Corporation of America
- Sport Clips (HQ and shops)
- Hyatt Regency
- Texas Hospital
- Westover Hills Church
- TX DOT



## What We Do

Demand Lighting is a **national manufacturer-direct supplier of affordable high quality LED lighting solutions**. We target project based solutions for end users and contractors in the B2B and B2G markets to help reduce energy consumption across the US. All of our products are certified to either **UL, Energy Star or DLC** standards.

## Our Story

At Demand Lighting our engineers spent 14,600 hours vetting our contract manufacturers to ensure their quality standards exceed US lumen output, product life, and utility rebate guide-lines. The two main components of an LED light are the LED and the power source that drives it. We have selected superior quality components, **CREE, Nichia, Samsung, Mean Well** and provide them at the best value possible by removing the traditional middleman markups. In January 2016 Demand Lighting was ranked by the **Austin Business Journal as one of Austin TX Top Clean Manufacturers**.

## Saving You Money

Energy savings: LED use at least 75 percent less energy than incandescent.

Long life, low maintenance: LED lights last 35 to 50 times longer than incandescent and up to 10 times longer than fluorescents.

Instant on: LEDs require no warm-up time.

Directional light emission: they direct light where it is needed. Incandescent and fluorescent bulbs emit light – and heat – in all directions.

## Turnkey Management

Demand Lighting has stream lined the whole lighting project management process:

- Covers all North America.
- Analyze data and prepare proposal and progress reports.
- Provide Photometric drawings, fixture layout.
- Handle all scheduling of LED Lighting requirements.
- Oversee and schedule the installation when needed.
- Complete the project on time and on budget.
- Understand the latest Utility Rebate Incentive Programs

